

County of Mohave

PROCUREMENT DEPARTMENT

REQUEST FOR PROPOSALS NO. 22P01

**MOHAVE COUNTY SHERIFF'S OFFICE
DETENTION HEALTHCARE SERVICES**

AMENDMENT NO. TWO (2)

DATE ISSUED: APRIL 8, 2022

The referenced document has been modified as per the attached Amendment No. **TWO (2)**.

Please sign this Amendment where designated and return an executed copy with your sealed bid. This amendment is hereby made part of the referenced solicitation as though fully set forth therein. Any questions regarding this amendment should be addressed to **Michelle Fink at (928) 753-0752, Ext. 3;** FinkMi@mohave.gov.

A SIGNED COPY OF THIS AMENDMENT MUST BE SUBMITTED WITH YOUR SEALED PROPOSAL.

THIS REQUEST FOR PROPOSALS IS AMENDED AS FOLLOWS:

- 1. STATEMENT OF PURPOSE; Provision II.A. BACKGROUND INFORMATION:** the table below is revised providing generalized information pertaining to MCSO’s contracted detention healthcare services for the last five years:

CATEGORY	FY 2018	FY 2019	FY 2020	FY 2021	FY2022 *JULY THROUGH JANUARY
* Fiscal Year runs July 1 st to following June 30 th					
* Fiscal Year 2020 and 2021 reflect “COVID-19” Pandemic population levels which are approximately 30% lower than pre-pandemic levels.					
Average Daily Inmate Population	556	560	478	367	417
Fiscal Year Spent for Contracted Healthcare Services	\$2,725,087.73	\$2,835,681.00	\$2,825,900.00	\$2,874,673.00	\$1,791,028.00
Fiscal Year Expenditures for Off-site Healthcare Services (Hospitalizations, etc.)	\$211,226.94	\$361,522.48	\$382,598.84	\$261,697.07	\$92,610.92
Above Designated \$200,000 Per Year Aggregate Cap					

- 2. LIST OF EXHIBITS:** is revised to include a new exhibit, named “**EXHIBIT 16 - NCCHC ACCREDITATION AUDIT REPORT FOR THE MCADF**”. The new **EXHIBIT 16** can be found at: <http://procurementbids.mohave.gov>.

- 3. STATEMENT OF PURPOSE:** is revised to add **DOCUMENTS** as follows:

DOCUMENTS: All solicitation documents and all supplemental documents specified in the Solicitation Documents are essential parts thereof, and a requirement occurring in one is binding as though occurring in all; and are intended to be complementary and to describe and provide for a complete Contract. In case of discrepancy or conflict, the order of precedence of documents is as follows: Solicitation Amendments, Exhibits and RFP. The order of precedence of sections of this RFP is: Scope of Services, Special Terms and Conditions, Standard Terms and Conditions, Instructions to Offerors.

- 4. Modifications to Receiving Screening:** Replace Scope of Services, VII.B. Receiving Screening as follows:

B. RECEIVING SCREENING. Comply with NCCHC Standard J-E-02, and complete receiving screenings within 4 hours of intake of intake. County receives adults and juveniles twenty-four (24) hours per day, seven (7) days per week, including all holidays. The receiving screening and booking of inmates is

performed at the booking/intake area of the Main Jail Facility. Contractor will perform the receiving screening by an EMT or more qualified healthcare professional within **four (4) hours** of booking, **but if conditions exist that necessitate it, a receiving screening may be requested early**. When intake gets backlogged and unable to meet this time requirement, Contractor is required to bring in sufficient staff to meet the time limit. The receiving screening is an area of high priority for the County.

5. **FORM 3 – PRICE PROPOSAL** forms are revised to remove the line named “Off-Site Services” and are replaced with the **REVISED FORM 3 – PRICE PROPOSAL** attached herein.
6. The **INSTRUCTIONS TO OFFERORS; Provision XXII. REQUIRED CONTENT AND ORGANIZATION; Item B** has been revised to replace the table as follows:

Proposal Content: Title Page	Form 1 – Title Page
Table of Contents	Required with page numbers included.
Corporate Experience	Include information relevant to Corporate Experience (See Below.) Label each section and applicable subsection with the section number and title.
Quality of Response	Include information relevant to Quality of Response (See Below.) Label each section and applicable subsection with the section number and title.
Corporate Capability	Include information relevant to Corporate Capability (See Below.) Label each section and applicable subsection with the section number and title.
References	Form 2 -- References
Price	Completed Form 3 –Price Proposal

7. The **SCOPE OF SERVICES; Provision XXII. JDC POLICIES & PROCEDURES** has been revised to replace the link “<http://courtweb/Probation%20Intranet/Detention/DetentionPolicies.htm>” with <https://resources.mohavecounty.us/file/Procurement/Shared%20Files/Probation%20Juvenile%20Detention%20Directives.zip>,” as follows:

XXII. JDC POLICIES & PROCEDURES: A complete copy of JDC’s Policies can be accessed at: <https://resources.mohavecounty.us/file/Procurement/Shared%20Files/Probation%20Juvenile%20Detention%20Directives.zip> . Contractor must be aware of and comply with these policies in its provision of services specified herein.

8. **STATEMENT OF PURPOSE; VLG HOSPITAL & SPECIALTY CARE; ITEM 2:** is revised as follows:
 2. Contractor shall develop relationships and communication methods with local hospitals, in particular Kingman Regional Medical Center (KRMC), to conduct concurrent review and facilitate discharge planning as soon as an inmate is admitted. **Contractor is required to make every effort to return a hospitalized inmate to the County jail as soon as possible**. Contractor’s prescribing providers should have practicing privileges at KRMC to more closely monitor the condition and progress of inmates while hospitalized; and, without compromising an inmate’s medical condition, or Contractor’s ability to facilitate an inmate’s transfer to MCADF as soon as possible. Contractor will work with County personnel to resolve any barriers to returning the inmate to the Infirmary that are related to healthcare services. Contractor shall provide and pay for additional personnel or equipment needed to accommodate the inmate in the Infirmary

9. QUESTIONS AND RESPONSES: The following questions were received by the Procurement Department prior to the question deadline:

- **Question 1:** Please provide a copy of the current MCSO Health Services Contract, including any exhibits, attachments, and amendments.
 - **County Response 1:** *Mohave County's current contract for Detention Healthcare Services is available to download here: <https://portal.mohavecounty.us/bos/0/doc/1599042/Page1.aspx>.*
- **Question 2:** Please provide (by year) the amounts of any paybacks/credits/service fee reductions the County has assessed against the incumbent vendor over the term of the current contract.
 - **County Response 2:** *County has not assessed any liquidated damages, paybacks or credits against its current vendor over the term of its current contract.*
- **Question 3:** Are either the Mohave County Adult Detention Facility (MCADF) or the Juvenile Detention Center (JDC) currently subject to any court orders or legal directives?
 - **County Response 3:** *County's Adult Jail and its Juvenile Detention Center are not currently subject to any court order or legal directive.*
- **Question 4:** With regard to lawsuits (frivolous or otherwise) pertaining to inmate health care:
 - a. How many have been filed against the County and/or the incumbent health care provider in the last three years?
 - b. How many have been settled in that timeframe?
 - **County Response 4:** *For purposes of this solicitation, County can only provide information specific to County regarding lawsuits filed against County and/or its current healthcare provider that are the result of County's provision of healthcare services to inmates housed within its detention facilities. Pertaining to detention healthcare services, Mohave County has had six (6) lawsuits filed between 2019 and 2021 and four (4) of the cases have been resolved or closed with no settlement payout.*
- **Question 5:** Please provide five-year population projections regarding the size of the MCADF inmate population.
 - **County Response 5:** *See Solicitation Amendment Two (2) and item number Two (2) above.*
- **Question 6:** Please provide a copy of the most recent NCCHC accreditation audit report for the MCADF.
 - **County Response 6:** *See Solicitation Amendment Two (2) and item number Two(2) above.*
- **Question 7:** With regard to RFP Exhibit 15 Service Configuration:
 - a. Please confirm that this is the health care staffing required by the current contract.
 - b. Please confirm that this staffing complement/mix is currently in place.
 - c. If not, please provide the staffing complement/mix that is currently in place.
 - **County Response 7:** *Exhibit 15 is the current expected staffing matrix and the County invites potential Offerors to submit any proposed changes.*
- **Question 8:** What length shifts do incumbent vendor staff currently work, e.g., 8-hour, 10-hour, 12-hour, etc.

- **County Response 8:** Generally, Contractor staff work 12-hour shifts.
- **Question 9:** Please provide a listing of any current health services vacancies, by position
 - **County Response 9:** County's current healthcare services provider operates within MCSO's Adult Jail facility utilizing the operational configuration for staffing found in the table below.

MOHAVE STAFFING

Position / Title	Filled or Vacant	FTE Assigned	Working	Date became Vacant	DOH
Health Care Contract					
Mid-Level Provider	FILLED	0.875	0.88		8/24/2020
Health Service Administrator	FILLED	1.00	1.00		7/21/2021
Director of Nursing (RN)	FILLED	1.00	1.00		6/29/2020
Registered Nurse (RN)	VACANT	0.90		1/19/22	
Registered Nurse (RN)	FILLED	0.90	0.90	9/24/21	11/1/2021
Registered Nurse (RN)	Vacant	0.90		10/29/21	
Registered Nurse (RN)	VACANT	0.90		11/25/21	
Registered Nurse (RN)	VACANT	0.90			
Registered Nurse (RN)	VACANT	0.90			
Registered Nurse (RN)	VACANT	0.90			
Licensed Practical Nurse (LPN)	FILLED	0.90	0.90	11/4/21	1/12/2022
Licensed Practical Nurse (LPN)	FILLED	0.90	0.90		11/1/2021
Licensed Practical Nurse (LPN)	FILLED	0.90	0.90		12.1.21
Licensed Practical Nurse (LPN)	FILLED	0.90	0.90		7/5/2021
Licensed Practical Nurse (LPN)	FILLED	0.90	0.90		12/13/2021
Licensed Practical Nurse (LPN)	Vacant	0.90	0.90		
Licensed Practical Nurse (LPN)	FILLED	0.90	0.90		2/21/2022
Licensed Practical Nurse (LPN)	FILLED	0.90	0.90		2/20/2019
Licensed Practical Nurse (LPN)	FILLED	0.90	0.90		10/4/2021
Administrative Assistant	FILLED	1.00	1.00		3/17/2020
Medical Records	FILLED	1.00	1.00		8/31/2020
Dentist	FILLED	0.20	0.20		7/11/2019
Dental Assistant	FILLED	0.20	0.20		11/24/2019
Psychiatrist NP	FILLED	0.25	0.25		12/6/2021
Mental Health Clinician	VACANT	1.00	0.90		
Mental Health Clinician	FILLED	PRN	PRN		3/20/2018
Mid-Level Provider	FILLED	PRN	PRN		3/4/2016
Registered Nurse (RN)	VACANT	PRN			
Licensed Practical Nurse (LPN)	VACANT	PRN			
Mental Health Clinician		PRN	PRN		12/20/2021
Registered Nurse (RN)	VACANT	PRN			
QUALITY IMAGING TECHS	FILLED	sub cont.			4/1/2021
QUALITY IMAGING TECHS	VACANT	sub cont.			4/1/2021

- **Question 10:** Please confirm that if awarded vendor retains existing health care staff who are already credentialed, those incumbent staff will not need to go through the credentialing all over again with the new vendor.
 - **County Response 10:** *Vendor is responsible for recruitment/retention staff of staff, and IF staff are retained, incumbent staff who are already credentialed will not need to go through the credentialing over again with a potential new vendor.*
- **Question 11:** Are any members of the current health service workforce unionized?
 - **County Response 11:** *No.*
- **Question 12:** Please provide the salaries/wages your incumbent health service Vendor is paying to its staff at the MCADF.
 - **County Response 12:** *This information is proprietary to Wellpath, the County's current Contractor.*
- **Question 13:** With regard to RFP Exhibit 3 Contractor Inventory: Our understanding is that all of the items listed belong to the incumbent and will not be available for the incoming vendor's use in the new contract. Is this correct?
 - **County Response 13:** *Responding bidders should incorporate costs for required on-site equipment within their solicitation responses with the caveat that County is seeking a contracted partnership with a service provider who is able to provide quality healthcare services to County's housed inmates while keeping costs down through operational efficiencies as pertain to staffing, equipment, etc.*
- **Question 14:** Please provide the name and version of the offender management system software currently in use at the MCADF. Does the County have any plans to change to a different system within the next few years.
 - **County Response 14:** *MCSO currently utilizes Spillman as its Jail Management System and does not have plans to change.*
- **Question 15:** With regard to vendor staff in health care unit accessing the Internet: Do vendor staff access the Internet though (i) a Mohave County network or (ii) the vendor's network?
 - **County Response 15:** *The County's current Contractor utilizes internet at its own expense. County does not provide internet to the vendor.*
- **Question 16:** With regard to vendor staff in health care unit accessing the County network: Currently, are the computers used by health care staff on (a) the County network or (b) a private network supplied by the health care vendor? Will this scenario continue under the new contract? Will the County permit the incoming health care vendor to utilize network infrastructure at the facilities, e.g., wiring, switches, etc. Who is financially responsible for network upgrades, additions, or expansions necessary to support the inmate health care program?
 - **County Response 16:** *The County's current Contractor uses their privately owned computers on their private network and at their expense. However, the County Information Technology department may work in collaboration with vendor Information Technology as reasonably necessary to provide limited access to shared information.*
- **Question 17:** With regard to timeclocks or other timekeeping devices, will the County allow the incoming Contractor to connect its timeclocks to the County network?

- **County Response 17:** *County has no timekeeping devices; therefore, the Contractor may not connect its timeclocks to the County network.*
- **Question 18:** Does the County currently utilize an electronic health record (EHR)?
 - **County Response 18:** *Data is owned by the County and will be left by County's current Contractor in a useable format. Data will be available upon the start date of County's new contract under this solicitation once approved by the Board of Supervisors. The expectation, with regard to data, is that County's current Contractor, County and the Contractor identified for award under this solicitation that receives final approval by County's Board of Supervisors shall each respectively and in tandem cooperate during the new contract's transition period.*
- **Question 19:** Does the County currently utilize telehealth?
 - a. Description of any equipment that will remain in place for the new vendor to use.
 - b. Description of the telehealth connectivity (network) that will remain in place for the vendor to use.
 - c. The type of telehealth clinic (e.g., telepsychiatry, telecardiology, etc.)
 - d. How often each telehealth clinic is currently conducted (e.g., weekly, monthly, as-needed, etc.)
 - e. The length of each telehealth clinic currently conducted (e.g., day, half-day, etc.)
 - f. The average number of patients in each telehealth clinic.
 - g. The name and contact information for the tele-provider who conducts each telehealth clinic
- **County Response 19:** Wellpath uses telehealth for psychiatry services in the ADF.
 - a. Wellpath uses their own equipment including laptop.
 - b. ISP was set up by current provider.
 - c. Psychiatry.
 - d. Twice weekly.
 - e. Varies.
 - f. Varies.
 - g. Miriam Espinoza (817) 808-5928
- **Question 20:** Does the County maintain any information technology (IT) resources that would be able to assist with hardware/software tasks that must be performed hands-on, in person at the MCADF?
 - **County Response 20:** *The County Information Technology department may work in collaboration with vendor Information Technology as reasonably necessary.*
- **Question 21:** What laboratory subcontractor does your current health care vendor use for lab service?

- **County Response 21:** *The County's current healthcare services provider subcontracts with and utilizes LabCorp as its laboratory provider.*
- **Question 22:** Conflicting language, data, and specs are often found among the various documents that make up a solicitation. For this RFP, please confirm the latest dated document always holds precedence, so bidders know which information to use in case we identify contradictory or inconsistent data among the original RFP files, addenda, and/or responses to questions. Contractor's documentation and County's review of it.
 - **County Response 22:** *See Solicitation Amendment One (1) and item number Three (3) above.*
- **Question 23:** RFP Page 18 includes the following conflicting language. Please clarify whether the County is requiring receiving screenings to be completed within (a) four hours of intake or (b) two hours.
 - **County Response 23:** *See Solicitation Amendment One (1) and item number Four (4) above.*
- **Question 24:** RFP Page 23 states that "All inmates in MCADF must be offered the opportunity to participate in a substance abuse recovery service program." Since we do not see any substance use treatment staff in the RFP's staffing plan, please confirm that such substance abuse recovery service programming is outside the scope of the RFP/contract and that it will not be the health care vendor's responsibility to provide such treatment.
 - **County Response 24:** *The Bidder receiving award recommendation under this solicitation that is approved by the County's Board of Supervisors will be held responsible for providing specified services as defined within this section. AA classes are currently and regularly provided by a volunteer from the community who rotates throughout the facility providing 1-hour AA based group sessions to those inmates who wish to participate. The schedule for these sessions varies based upon the availability of the volunteer. NA based classes are currently not provided. See NCCHC J-G-06 which allows group therapy and self-help groups.*
- **Question 25:** RFP Page 3 states, "This request for proposal does not include an aggregate cap model and includes only the costs for services provided on-site (i.e., in the jail or juvenile detention facility)." However, the pricing forms on RFP Pages 54-56 require the vendor to include dollars for offsite services.
 - **County Response 25:** *See Solicitation Amendment One (1) and item number Five (5) above.*
- **Question 26:** Since a list of actual specific outlier medications would need to include all possible medications in a drug category, resulting in a list of hundreds (if not thousands) of medications, please confirm that the County will accept instead a list of well-defined criteria that describes in detail the categories of drugs the vendor is proposing as "outlier medications." Please provide a list of the drugs categorized as "outlier medications" in the current contract.
 - **County Response 26:** *The responding bidders should define their Outlier Medications using each of these three categories: price; type of medication, or by specific medication name. County's current contract provider listing of Outlier medications is irrelevant as County's RFP specifies compliance with all applicable legal and licensing requirements as well as with the National Commission on Correctional Healthcare's (NCCHC) standards as pertain to detention healthcare services.*
- **Question 27:** On RFP Page 36, under XXIII.B. Method of Approach, what is the term "See Below" referring to? On RFP Page 36, under XXIII.B. Experience & Expertise, what is the term "See Below" referring to?
 - **County Response 27:** *See Solicitation Amendment One (1) and item number Six (6) above.*

- **Question 28:** Is an Advanced Practice Provider (NP/PA) acceptable with oversight by a licensed physician?
 - **County Response 28:** *It is the offeror's responsibility to provide their recommended solution.*
- **Question 29:** Please provide the following information about medication administration.
 - a. Who administers medications, e.g., RNs, LPNs, medical assistants?
 - b. How many medication passes per day do you currently have and at what times?
 - c. Are medications passed out in the housing unit and by whom?
 - d. Are any medications sent with inmates/detainees upon discharge?
 - e. Are the medication carts owned by the county?
 - **County Response 29:** *County's current contract provider's administration of medications is irrelevant as County's RFP specifies compliance with all applicable legal and licensing requirements as well as with the National Commission on Correctional Healthcare's (NCCHC) standards as pertain to detention healthcare services. It is the Offeror's responsibility to provide proposed solutions.*
- **Question 30:** The link (<http://courtweb/Probation%20Intranet/Detention/DetentionPolicies.htm>) provided on RFP Page 28 to a complete copy of JDC policies is broken. Please provide a copy of the referenced policies for vendors to use in preparing their proposals.
 - **County Response 30:** *See Solicitation Amendment One (1) and item number Two (2) above.*
- **Question 31:** RFP pages 13-14 state that "Contractor must ensure that any drug formulary it adopts includes accessibility to medications included in formularies used by the Regional Behavioral Health Authority (RBHA) in Mohave County and the Arizona State Hospital (ASH)." Please provide copies of the current formularies for (a) the RBHA and (b) ASH.
 - **County Response 31:** *Formularies are always changing, so if interested bidders want to obtain them, it is their reasonability to obtain them from those agencies/organizations. This matter can be addressed after award with a more direct conversation.*
- **Question 32:** Is the health services provider responsible for the cost of all drug screenings for employees at the facility?
 - **County Response 32:** *County staff drug screenings are not a function of the contractor. Drug screening for vendor employees are vendor responsibility.*
- **Question 33:** Are any medications allowed to be brought in from home?
 - **County Response 33:** *High-cost medications are allowed. For example, medications for HIV and Hepatitis.*
- **Question 34:** Are any medications allowed to be "kept on person" within the jail??
 - **County Response 34:** *No, with the exception of commissary medications.*
- **Question 35:** Are there over-the-counter medications on commissary? If so, are the inmates/detainees allowed to keep commissary medications on person?
 - **County Response 35:** *Yes, there are over-the counter medications on commissary and the inmates/detainees are allowed to keep commissary medications on person.*

- **Question 36:** Please provide a listing of current commissary items.
 - **County Response 36:** *Ibuprofen & Acetaminophen.*
- **Question 37:** What time(s) and location(s) are sick call currently conducted?
 - **County Response 37:** *Sick calls are currently conducted at 0800 through 1500, Monday through Sunday.*
- **Question 38:** Are there specific times that jail security does not want inmate/detainee movement for sick call? If so, when?
 - **County Response 38:** *Yes, jail security does not want inmate/detainee movement for sick call between the hours of 11:30 - 12:30 & 1630 – 1730.*
- **Question 39:** Is a security officer currently present for every sick call?
 - **County Response 39:** *Yes.*
- **Question 40:** Do you currently do TB screening by asking questions and/or TB skin test?
 - **County Response 40:** *A TB skin test is performed on every inmate at intake screening.*
- **Question 41:** Do you currently have a financial limit (POOL) with the current contract?
County Response 41: *No.*
- **Question 42:** How much is the current co-pay?
County Response 42: *\$10 payable to the MCSO.*
- **Question 43:** Would you like the new contractor to re-price all medical claims?
County Response 43: *No.*
- **Question 44:** What is your current process for re-pricing medical claims?
County Response 44: *Third party contractor.*
- **Question 45:** What is the 3-year average spending on the following: ambulance, in/outpatient, pharmacy, medical supplies, durable medical supplies, mobile x-ray and laboratory?
County Response 45: *This question is irrelevant to the solicitation process, but the County is responsible for ambulance and inpatient costs.*
- **Question 46:** Would the county prefer the vendor to review/verify the inmate/detainee medical bills, apply any discounts and pay the invoice for the county (act as a third-party administrator)?
County Response 46: *No.*
- **Question 47:** Is there a dedicated fax line to medical?
County Response 47: *Yes.*
- **Question 48:** Of the total population, how many are: County, ICE, US Marshal, Juveniles, Native American, Federal, DOC, Work Release, Indigent, Other.
County Response 48: *County – the County has no federal prisoners; ICE – zero (0); US Marshal – zero (0); Juveniles – Approximately thirteen (13) at the Juvenile Detention Facility; Native American – zero (0), Federal – zero (0), DOC – the only DOC inmates would be for returning to*

testify or appeal conviction; Work Release – currently zero (0); Indigent - unknown, Other – not applicable.

- **Question 49:** Is your mental health program accredited by any professional organization? (NCCHC, ACA)?

County Response 49: *No.*

- **Question 50:** Is crisis intervention available 24 hours per day/7 days per week?

County Response 50: *No, crisis intervention is currently provided by nursing & security staff after 1700.*

- **Question 51:** Are arresting/transporting officers and probation agents, etc. required to complete a pre-incarceration form identifying mental health risk issues?

County Response 51: *An arresting/booking officer does complete a basic screen form.*

- **Question 52:** Does your jail staff receive ongoing training on mental health issues?

County Response 52: *There are annual/recurring/refresher and new hire training for mental health and medical training.*

- **Question 53:** Does your jail staff receive ongoing training on suicide prevention issues?

County Response 53: *There are annual/recurring/refresher and new hire training for mental health and medical training.*

- **Question 54:** Will the county want the vendor to do CPR and AED training with their staff at the Jail?

County Response 54: *No. County staff provide custody staff with CPR and AED training.*

- **Question 55:** Please list the programs offered to inmates/detainees in your jail, such as education, religious, recreation, life skills, substance abuse, etc.

County Response 55: *Jail is in the early stages of a Coordinated Re-Entry program for discharging inmates, but currently there are no other programs.*

- **Question 56:** Mental Health Coverage: RE: Contractor will provide mental / behavioral health coverage each calendar day of the year, twenty-four (24) hours per day for mental health assessments and crisis response. Please clarify whether the contractor will be required to provide on-site mental health staffing 24/7/365 or if on-call/telehealth will meet the request?

County Response 56: *One on-site Behavioral Health Specialist Monday thru Saturday supplemented by on-call or telehealth.*

- **Question 57:** Hospital & Specialty Care and 2 / IX.C. Infirmary Care: RE: Contractor is required to make every effort to return inmate to MCADF's infirmary as soon as possible. RE: Mohave County's main jail has an on-site infirmary?

County Response 57: *See Solicitation Amendment Two (2) and item number Eight (8) above.*

- **Question 58:** Indemnification: Is the County agreeable to amending the indemnification provision in Article XX (page 47 of the RFP) to the extent that each party shall be responsible for its own acts, omissions, and proportional fault?

MOHAVE COUNTY PROCUREMENT DEPARTMENT
700 W. BEALE STREET, 1st FLOOR EAST
KINGMAN, AZ 86401
PHONE: (928) 753-0752 EXT. 3
ISSUE DATE: APRIL 8, 2022

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RFP DUE DATE: APRIL 26, 2022
PROCUREMENT OFFICER: MICHELLE FINK

County Response 58: *The indemnification provision is non-negotiable.*

ALL OTHER PROVISIONS OF THE REQUEST FOR PROPOSALS SHALL REMAIN IN THEIR ENTIRETY.

VENDOR HEREBY ACKNOWLEDGES RECEIPT AND UNDERSTANDING OF THE ABOVE AMENDMENT.

Signature Date

Printed Name and Title

Company Name

Address

City State Zip

REVISED FORM 3 – PRICE PROPOSAL

Contractor’s pricing proposal shall be based upon the following service configuration:

1. **Fixed Price Fee** (Basic Service Fee) based upon Average Daily Population (ADP) for each month billed;
2. **County is responsible for the payment of all off-site services provided to an inmate which could not be provided by Contractor on-site and which said off-site services are supported by Contractor’s documentation and County’s review of it.**
3. **At the request of County, Contractor shall, at all times, comply with County’s mandate to reduce costs for authorized off-site services** through use of County designated and/or Contractor contracted rates for all authorized off-site services. Contractor should supply its negotiated contract rates with local area hospitals, imaging and lab centers, emergency transport service providers, etc. within its bid response. Contracted rate is defined as the rate percentage for reimbursement above the Medicare/Medicaid rates that would apply.
4. **Exception to the Fixed Price Fee**, shall be the costs for designated Outlier Medications, as specified in Section VI. Healthcare Services and Support, Item B. Medication Services, Number 8. **Outlier Medications.** Contractor shall supply in its bid response its Outlier Medications listing for review and approval by County.

INITIAL CONTRACT TERM – CONTRACT YEAR 1

Category	ADP RANGE		
	450-524	525-575	576-650
<i>Administrative Costs</i>			
<i>Data System and Reporting</i>			
<i>Labor – Salary and Benefits</i>			
<i>Medical Equipment and Supplies</i>			
<i>Mental Health Services</i>			
<i>Other costs</i>			
<i>Pharmacy Costs</i>			
<i>Applicable Taxes</i>			
<i>Profit Margin Percentage</i>			
<i>Fixed Price Per Inmate</i>			
<i>Estimated Annual Expenditures (July 1, 2022 – June 30, 2023)</i>			

REVISED FORM 3 PRICE PROPOSAL *continued*.....

FIRST CONTRACT RENEWAL TERM – CONTRACT YEARS 2 AND 3

Category	ADP RANGE		
	450-524	525-575	576-650
<i>Administrative Costs</i>			
<i>Data System and Reporting</i>			
<i>Labor – Salary and Benefits</i>			
<i>Medical Equipment and Supplies</i>			
<i>Mental Health Services</i>			
<i>Other costs</i>			
<i>Pharmacy Costs</i>			
<i>Applicable Taxes</i>			
<i>Profit Margin Percentage</i>			
<i>Fixed Price Per Inmate</i>			
<i>Estimated Annual Expenditures (July 1, 2023 – June 30, 2025)</i>			

SECOND CONTRACT RENEWAL TERM – CONTRACT YEARS 4 AND 5

Category	ADP RANGE		
	450-524	525-575	576-650
<i>Administrative Costs</i>			
<i>Data System and Reporting</i>			
<i>Labor – Salary and Benefits</i>			
<i>Medical Equipment and Supplies</i>			
<i>Mental Health Services</i>			
<i>Other costs</i>			
<i>Pharmacy Costs</i>			
<i>Applicable Taxes</i>			
<i>Profit Margin Percentage</i>			
<i>Fixed Price Per Inmate</i>			
<i>Estimated Annual Expenditures (July 1, 2025 – June 30, 2027)</i>			

REVISED FORM 3 PRICE PROPOSAL *continued*.....

THIRD AND FINAL CONTRACT RENEWAL TERM – CONTRACT YEARS 6 AND 7

Category	ADP RANGE		
	450-524	525-575	576-650
<i>Administrative Costs</i>			
<i>Data System and Reporting</i>			
<i>Labor – Salary and Benefits</i>			
<i>Medical Equipment and Supplies</i>			
<i>Mental Health Services</i>			
<i>Other costs</i>			
<i>Pharmacy Costs</i>			
<i>Applicable Taxes</i>			
<i>Profit Margin Percentage</i>			
<i>Fixed Price Per Inmate</i>			
<i>Estimated Annual Expenditures (July 1, 2027 – June 30, 2029)</i>			

CONTRACTOR’S PROPOSED SERVICE CONFIGURATION: Contractor shall submit its proposed service configuration, in concise form, listing each staff position and title, number of hours per week each position is to work in providing services to County, as well as details with regard to equipment provision, medical supplies, etc. Contractor intends to provide in order to fulfill its services obligations under this Contract.

CONTRACTOR’S FIXED PRICE FEE EXCEPTIONS: Contractor shall specify all services, equipment, etc. not covered under its proposed Fixed Price Fee based on ADP range. Contractor shall note rate of reimbursement to be owed by County, if any, and provide sufficient information so that noted exceptions can be understood clearly and concisely.